

Invest in Jigawa



InvestJigawa
...tune to the future





Foreword

This investor guide outlines the vast opportunities and regulatory information to guide both local and foreign investors doing or looking to do business in Jigawa State. Over the years Jigawa State has built a broad-based, dynamic and competitive economy that ensures the prosperity and well-being of its investors and their businesses. This has resulted in numerous awards and accolades for the state, some of which include it's being ranked, in 2023, as the second easiest state in which to do business, secured the first spot in the Budget Transparency Index 2022, and topped the ICAN Accountability Index 2020/2021.

With vast arable land, agriculture is one of our priority sectors. We are the number one producer of dates in Nigeria and the largest exporter of hibiscus. The state also boasts of being one of the largest producers of gum arabic and rice, the second largest producer of sesame and among the ten largest crop producing states in Nigeria. Apart from agriculture, Jigawa state has numerous untapped solid mineral resources, whose potentials we encourage investors to harness for value addition and export. There are also numerous opportunities in the renewable energy sector, especially solar energy.

Our focus is the industrialisation our state, which we believe will come with the benefits of employment, income generation, improved internally generated revenue and ultimately development and prosperity for our citizens. As such, we support the establishment of industries in all sectors, which has resulted in the presence of diverse investments, some of which include Vinylon Footwear Limited, GCC Vanguard Limited (a granite factory), Majestic Farms and Comtraex Nigeria Limited's hibiscus processing and cleaning factory. We have also established Gagarawa Industrial Park, which when completed will house numerous other industries. Already, some of the industries have begun mobilising to site.

Jigawa State has the best road infrastructure in the country thereby easing access to regional markets in Nigeria and internationally. We are also the safest state in Nigeria, making Jigawa the ideal location to live in and do business. Being a border state with an existing Free Trade Zone, Maigatari Export Processing Zone, and an airport that would make it easy to access regional and international markets, we are poised to take advantage of the Africa Continental Free Trade Agreement AfCFTA.

Jigawa State is known as the “new world” because of the several untapped economic potentials it has. We therefore invite you to join us in exploring wealth creating opportunities in our state. Our one-stop-shop for investors, Jigawa State Investment Promotion Agency awaits you.

Mallam Umar Namadi (fca)
Executive Governor, Jigawa State



Welcome to Jigawa

Jigawa State, located in the heart of Nigeria's northwest region, offers a wealth of investment opportunities that are ripe for exploration. As the Director General of the Jigawa State Investment Promotion Agency, I am delighted to invite investors to explore the vast potential of our state.

InvestJigawa is a one-stop shop to support investors in turning their investment dreams into reality. I invite investors to explore the vast potential of Jigawa State and join us in driving economic growth and development. Together, we can unlock new opportunities, create jobs, and improve the lives of our citizens.

Let Jigawa State be your investment destination of choice.

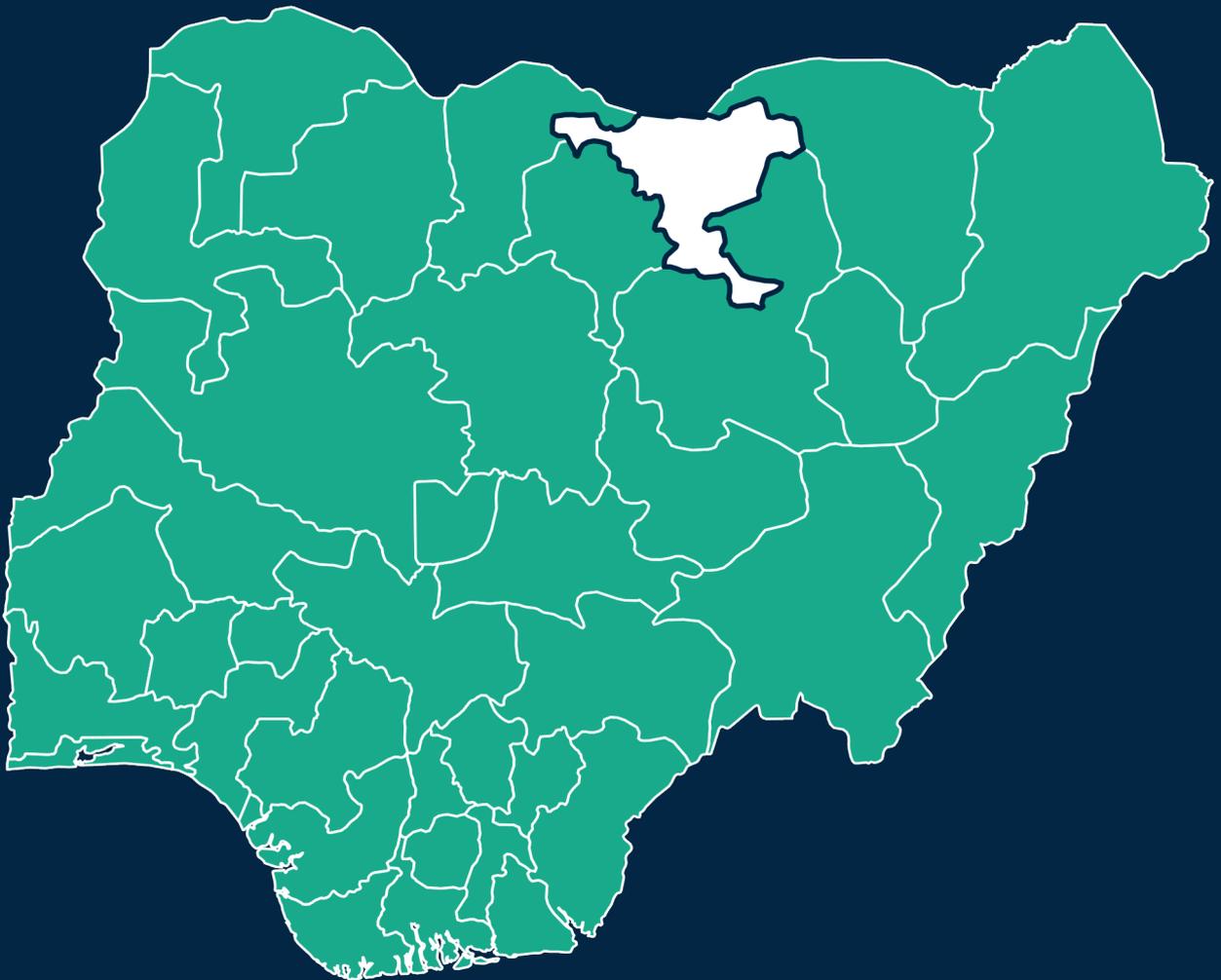
By visiting our website www.investjigawa.gov.ng, you can get up to date information on investing in Jigawa State. We look forward to partnering with you to build a brighter future for our state and Nigeria as a whole.

Thank you.

Aisha Sheikh Mujaddadi

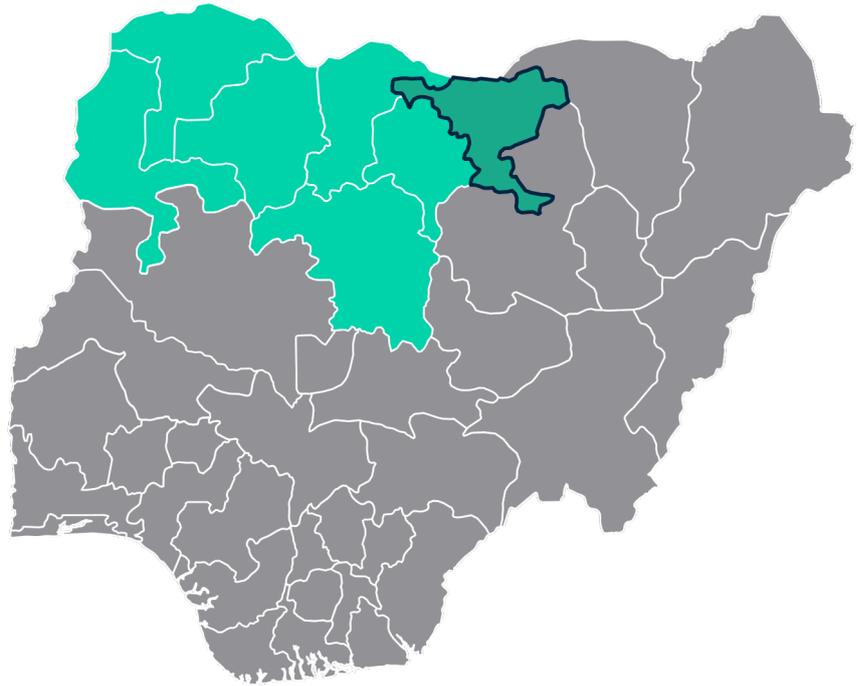
Director General, Invest Jigawa

Jigawa State





Overview



Overview



Zone

North West Nigeria



Capital

Dutse



Local Government Areas

27



Governance

Democratic



Land Area

24,742 square Kilometers



Arable Land

19,000 square Kilometers



Total Surface Water

477.8 million cubic metres



Total Underground Water

3.67 billion cubic metres



Population (2019 Estimate)

6.5million



Population Mix

Male 3 .24m (51%)

Female 3 .11m (49%)



Coordinates

Latitudes 11°N to 13°N

Longitudes 8°E to 10.15°E



Climate

Tropical



Average Annual Rainfall

650 million metrics



Wet Season

May to September



Dry Season

November to April



Average annual temperature

26.8°C

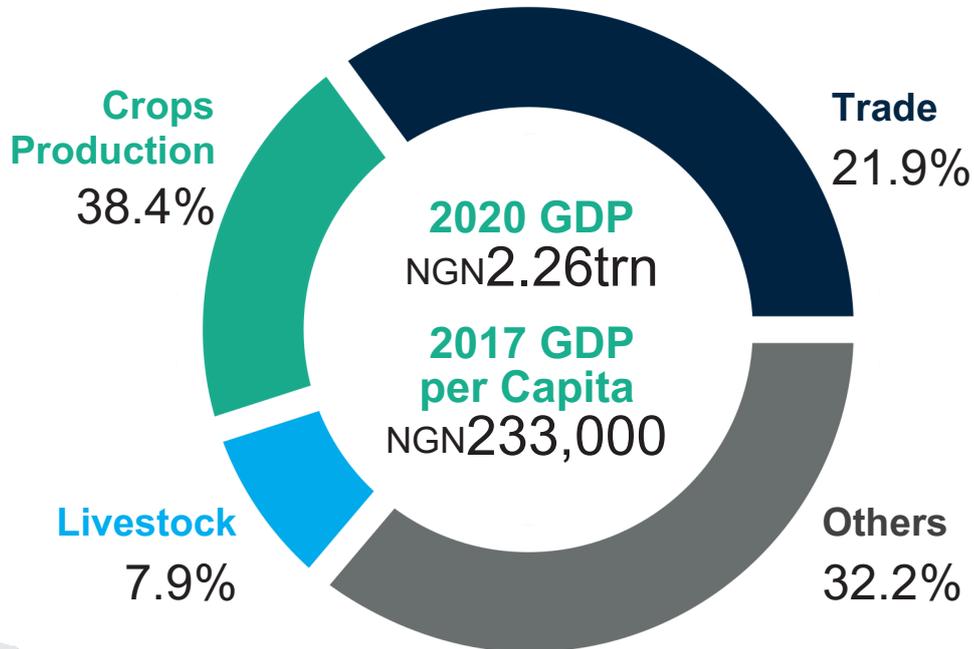


Major Languages

English, Hausa,

Fulani, Kanuri

Top sectors contributing to GDP



Major Cities



Dutse

The capital city and cultivation hub for major cash crops, including sesame, groundnut, and moringa.



Hadejia

An important ecological zone endowed with rivers that support irrigation farming. It is prominent for crop farming, animal rearing, trading and fishing.



Gumel

A primary economic centre and aggregation hub for groundnut, sorghum and millet.



Ringim

The area is well known for being fertile for both dry and wet season activities.



Kazaure

A major hub for farming, animal husbandry, trade and commerce. It also houses medium scale leather works, textile manufacturing, and rice processing industries.



Maigatari

A town on the Nigeria-Niger Republic border known for being the largest cattle market in Africa.



Jigawa State is bordered by Kano State to the west, Katsina States to the north-west, Bauchi State to the south-east, Yobe State to the north-east and an international border with the Zinder Region in the Republic of Niger to the north, thus providing unique opportunities for international trade.

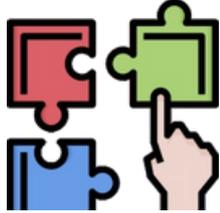


Jigawa State is the **10th largest non-oil and gas economy** in Nigeria.



Investment Promotion

A. Coordinating Agency



The Jigawa State Investment Promotion Agency (InvestJigawa) is a One-Stop-Shop for the State's investment promotion activities.

- Investment resource centre
- Investment promotion coordination centre
- Liaison between Investors and all Ministries, Departments and Agencies (MDAs) to ensure that potential and existing investors receive the best possible support from the MDAs.
- Repository of information on investment opportunities



i InvestJigawa's Vision

That Jigawa State shall become Nigeria's preferred investment destination.

i InvestJigawa's Mission

To identify, promote and facilitate the exploitation of opportunities for private sector investments that will create jobs for, and promote prosperity and the well-being of the citizens of Jigawa State

B. Incentives



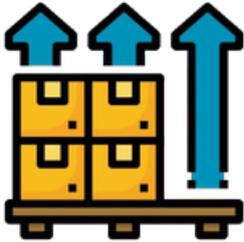
In addition to Nigeria's investment incentives (<https://www.nipc.gov.ng/product/compendium-of-investment-incentives-in-nigeria/>), Jigawa State Government has made the business environment more conducive to investments with the following incentives:

- Access to affordable land for investment related developments
- Free business support services by the Jigawa State Investment Promotion Agency, Jigawa State Ministry of Commerce; Jigawa State Investment & Properties; and the Jigawa State Chamber of Commerce and Industry.
- Access to free and or highly subsidized broadband internet services through the state-owned Galaxy ITT

In 2022, then Jigawa State Governor signed an Executive Order in respect of 8 incentives (www.investjigawa.gov.ng/wp-content/uploads/2022/11/Jigawa-State-Investment-Incentives_Review.pdf)



C. Export Promotion



The Maigatari Export Processing Zone is strategically located in Maigatari, a border town and home to the largest livestock market in West Africa. This provides for easy access to landlocked sub-sahara countries.

Infrastructure provisions at the Export Free Zone include prototype warehouses factory buildings that can be leased for activities including packaging, food processing, machinery assembly lines, etc.

Currently the Export Processing Zone is home to companies such as:

- i. Fine Baby Limited, a baby garment factory.
- ii. Comtraex Limited, a hibiscus processing and cleaning facility.
- iii. Comtra Jigawa Limited, a Jigawa State Government-owned Fumigation Chamber.

Maigatari town historically served as a trans-shipment point along the ancient Trans-Saharan trade route.



D. Special Economic Zones

The government-owned multi-use Gagarawa Industrial Park is located 52km from the Maigatari Export Processing Zone and 125km from Kano, a commercial hub and largest retail market in northern Nigeria. The park was conceptualised as a regional manufacturing, trade and distribution hub to attract patronage from local, regional, and international markets.

The Gagarawa Power Sub-station, only 5 km away, is the source of stable electricity supply for the park's industrial use.

The African Development Band has included Jigawa State in its portfolio as one of the Nigerian States in which Special Agro-industrial Processing Zone (SAPZ) will be established.



Free industrial plots will be allocated to investors who meet certain criteria.





Doing Business in Jigawa

10 Reasons to Invest In Jigawa

10 Reasons to Invest in Jigawa

1

Enabling a conducive business environment

- **2nd** in the World Bank's Subnational Ease of Doing Business ranking in Nigeria (2018).
- Most peaceful and secure state in Nigeria.
- **2nd** in the Presidential Enabling Business Environment Council (PEBEC)'s Ease of Doing Business sub-national survey 2023.

2

Enormous and diverse natural resources

- Arable land, river basin, dams, solid minerals, solar energy

3

Supporting Infrastructure

- Over 3,000km of good road should be confirmed. **1st** among Nigerian states in the 2017 Quality of Road Index of the National Competitiveness Council of Nigeria (NCCNN), National Competitiveness Report and Sub National Competitiveness Index
- International Airport for passenger and cargo airlift Export processing zone
- Railway line for movement of goods and people.
- **1st** among Nigerian states in 2021 Budget Transparency Index of the Civil Resource Development and Documentation Centre, CIRDDOC

10 Reasons to Invest in Jigawa

4 Visionary and private-sector supportive government

- Favourable investment climate
- Open and supportive to investments
- Policy consistency

5 Presence of an investment coordinating agency (InvestJigawa) to support investors' activities.

- Facilitates private sector investments into Jigawa State
- Acts as a One-Stop-Shop for all private sector investment

6 Availability of Trained Workforce

- 50% youthful population
- Availability of 6 Universities and 3 Polytechnics for training of manpower in different skills
- Other tertiary institutions like the School of Health Technology, School of Nursing and Midwifery and Jigawa Institute of Information Technology

7 Access to international markets and regional trade

- Shares an international border with the Zinder Region in the Republic of Niger
- Uniquely borders 4 Nigerian States

10 Reasons to Invest in Jigawa

8 Strategically located specialised markets which feed into other markets across the country

- Large scale agricultural commodities and livestock markets at Sara, Gujungu, Maigatari, Kupsa, Shuwarin and Hadejia

9 Proximity to Kano the largest commercial city in Northern Nigeria

- Opportunity for lower production costs (labour, raw materials and supplies) and access to large retail market

10 Simplified land administration system

- Comparatively easy for investors to obtain land titles, building and construction permits

Did you Know that Jigawa State:

- Secured the 1st spot in the Budget Transparency Index 2022?
- Topped the ICAN Accountability Index 2020/2021?
- Was declared an Open Defecation-Free-State in Nigeria, UNICEF/WHO 2022?
- Was 2nd Runner-Up on Project Implementation Progress 2023?
- Topped payment of Counterpart Funding?
- Ranked 1st position in beneficiaries for Conditional Cash Transfer?
- Produces most of the exported farm produce?
- From the north-west zone?



Priority Sectors

Agricultural Production and Agro-Processing



Agriculture is the major economic activity in Jigawa State, with almost 90% of the population directly involved in it. Jigawa State is highly competitive in rice, wheat, hibiscus, sesame and gum arabic production. The state is also endowed with land and climate that supports commercial livestock production.

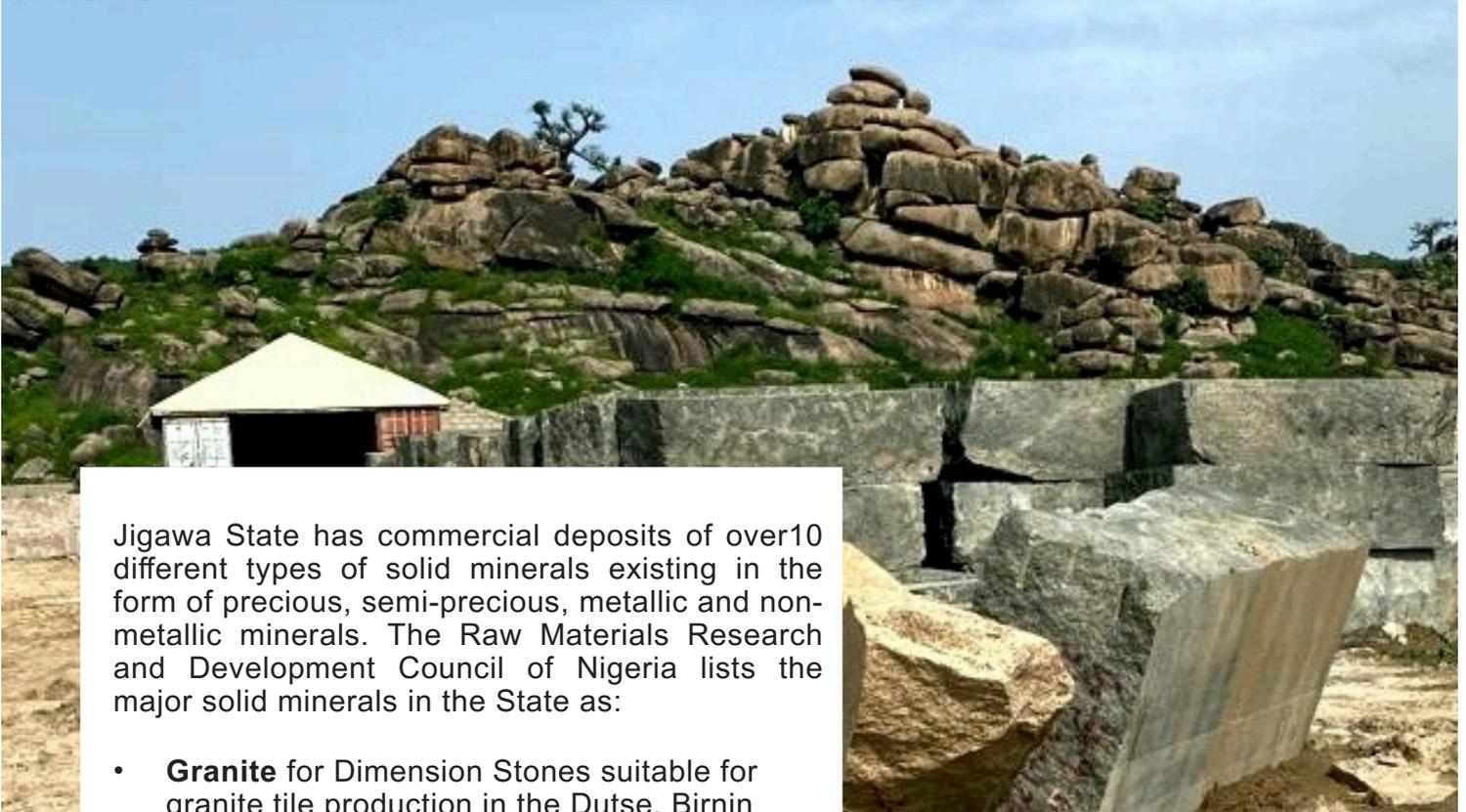
In recognition of the rapid growth of the sector, the Jigawa State Government is demonstrating great initiatives and support for a commercial farming revolution across the state including value addition.

Considering the agricultural production profile of the State, the following are agro-industrial businesses guaranteed to thrive in Jigawa State: rice mills, wheat processing mills, sesame cleaning factories, oil mills, sugar production estates and tomato paste companies.

Opportunities

- Commercial farming activities to service growing markets.
- The development of ranches for improved livestock production.
- Commercial seed research production and distribution to meet the growing demand for quality seeds.
- Marketing, Logistics and Export Services for local and international market linkage.
- Provision of storage, packaging and processing facilities
- PPP agreements for the establishment of modern abattoirs, cold storage facilities, dairy production facilities, tannery factories and animal feed mills.

Solid Minerals



Jigawa State has commercial deposits of over 10 different types of solid minerals existing in the form of precious, semi-precious, metallic and non-metallic minerals. The Raw Materials Research and Development Council of Nigeria lists the major solid minerals in the State as:

- **Granite** for Dimension Stones suitable for granite tile production in the Dutse, Birnin Kudu and Gwaram Local Government Areas.
- **Kaolin** used for industrial production of paper, ceramic, white cement, whitewash, pharmaceuticals, rubber, toothpaste, etc: exist in large quantities in Dutse, Gwaram, Kazaure and Roni Local government areas.
- **Soda Ash** (Trona): Trona exists in lakes and salt plains in eastern Jigawa State. It is generally used for pharmaceuticals, textiles, leather works, soap production, etc.
- Others include **Tourmaline, Amethyst** and **Silica**.

To save the time, effort and cost required by private investors to procure Exploration Licenses directly from the Federal Government, Jigawa State has obtained licenses for quarry and exploration of granite, iron ore, gold, trona ash and kaolin and processing applications for licenses in Copper and Tin Ore

Opportunities

- PPP with the State Government for exploration and industrial development of solid mineral potentials through lease arrangements with prospective investors.
- Service opportunities, including equipment leasing, infrastructure development and training.

Light Manufacturing



Outputs from the State's agricultural and solid mineral sectors guaranty the availability of raw materials for the manufacturing sector and by extension, industrial development.

The State has supporting infrastructure like good road network that connects all parts of the state and facilitates the movement of raw and finished products within and outside of the State.

The State has also set-up a regional manufacturing, trade and distribution hub in Gagarawa and an Export Processing Zone in Maigatari to promote the development of export-oriented activities

Some products being processed in the state include sesame seed cleaning, hibiscus processing, rice milling, edible oils such as ground nut oil and granite which is being processed into tiles.

Opportunities

- Establishment of fertilizer blending plants, plastic factories, leather work factories, ginneries, tanneries, sacks, agro chemicals, packaging, food processing, machinery assembly lines etc.
- Provision of support services including logistics and warehousing.

Renewable Energy



Jigawa State is geo-located in the highest solar irradiation zone of Nigeria and also generates a wide range of bio-products from various agricultural produce.

Consequently, the State is an ideal hub for the generation of renewable and sustainable energy through solar and bio-fuels to serve both domestics and commercial needs of all business categories.

In March 2022, Jigawa State Government Adopted its Off-Grid Solar (OGS) Policy to support the OGS supply and ecosystem. Currently there are investors that provides Off-Grid solar solutions and PPU products.

Opportunities

- Production of required equipment for renewable energy production. e.g., Solar Panels
- Generation of electricity through on- and off-grid solutions
- Production and marketing of bio-fuels as part of a rural electrification programme.
- Research and Development



Public Private Partnership (PPP) Opportunities

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The Jigawa State Government is utilizing a blend of public and private resources to close infrastructure gaps and develop some identified key focus areas across the State through strategic partnerships with the private

The State, through InvestJigawa, is actively pursuing investments through Public-Private-Partnerships (PPP) in the following sectors:



3 Star Hotel

Jigawa Hotel Limited (Three Star Hotel) is a hundred bed hotel strategically located within Dutse metropolis.

Facilities available in the Hotel include;

- Restaurant, bar, lounge, security, and 24-hour electricity.
- Guest rooms furnished with soft beds, air conditioner, ensuite toilet and bath. Each room has been fully tailored for comfort. Depending on your choice, rooms come as standard room, , studio room, super studio, executive suite.
- Swimming pool, meeting rooms, and event centre.

Dutse Airport



Dutse International Airport is the airport serving the city of Dutse, the capital of Jigawa State, Nigeria. It was commissioned in 2014 and built at the cost of 11 billion naira. It is built for cargo and commercial purposes as well as to make it a hub for agricultural exports.

- Location: 10.4 away from Dutse town by North West
- Runway length/ width: 3,000X60. It has one of the best and finest runways in Nigeria. The runway has the capacity to accommodate a jumbo aircraft with its 3.6 kilometers runway.
- Apron Capacity: 1 B747 or 4 B737.
- Terminal Building in satisfactory condition as the airport is less than 8 years with commencement of operation. Facilities such as VIP and protocol Lounge, 16 No. Toilets, 4 No. of E-check-in cantus are available.
- Power supply consisting primary source (national grid of 33KVA), and secondary source (Generator of 1No. 800KVA, and 2 No.150 KVA) are available.

For more information on investing
in Jigawa State, contact



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