



Invest Jigawa
...tune to the future

PRESENTATION BY JIGAWA STATE INVESTMENT PROMOTION AGENCY

INVESTORS' ROUNDTABLE

On

Thursday 18th March, 2021

Sheraton Abuja Hotel, Abuja

Outline

- About Jigawa State
- Introducing InvestJigawa
 - Objectives
 - Mission
 - Vision
- Reasons to Invest In Jigawa
- On the Offer – Industrial Parks
 - Gagarawa Industrial Park
 - Magatari Industrial Park
- On the Offer – Investment Sectors
- How to Invest





The broad-based policy thrust of our government will focus on security of lives and property, education and human capital development, water & sanitation and primary healthcare, youth employment, women empowerment, and poverty alleviation through agriculture and agro-allied processing.

April 2015

About Jigawa State



- Covers a total land area of about 22,410sq Km with a Land area: 23,154 km²
 - Its geographic position is the gateway to the Western Part of Nigeria through Kano State, East through Bauchi and Yobe States and the North through Katsina and Yobe States.
 - Gross Domestic Product (GDP) of nearly ₦800 billion
 - Mainly populated by the Hausa, Fulani and the Mangawa, Badawa and Ngizimawa which are dialects of the kanuri language.
 - Population: 5.8M (2017E) - 8th in population among Nigerian states, Approximately 49% fall between the ages of 15 - 59 years
 - Security: One of the safest states in Nigeria
 - Climate/Weather: Mean Annual Rainfall 532MM-1,132MM
 - Average Temperature 270C, Rainfall June - September
 - Ease of Doing Business Report: 2nd in the 2018 Ease of Doing Business Report.
 - Security: One of the safest states in Nigeria
-

WHAT WE LIVE BY

**We want investors to say
"Jigawa is the best place to
invest in Nigeria"**

*At every point and Every
time.....*

Mrs Furera Jumare- DG
InvestJigawa



Introducing InvestJigawa

Created in October 2013 as Jigawa State Advisory Council on Economic Management and Investment Promotion to:



Jigawa State Investment Agency Law (No.12) enacted by the State House of Assembly on the 20th of June, 2016.



Mobilise private sector investments into Jigawa State;
Act as a one-stop shop for potential investors



Assisting investors to get all necessary approvals, incentives and other resources, including land, to facilitate the realization of their projects at the earliest possible time.

MISSION

Identify, promote and facilitate the exploitation of opportunities for private sector investments that will create jobs for and promote the prosperity and well-being of the citizens of Jigawa State.

VISION

Jigawa State shall be the preferred investment destination in Nigeria

Our Objectives



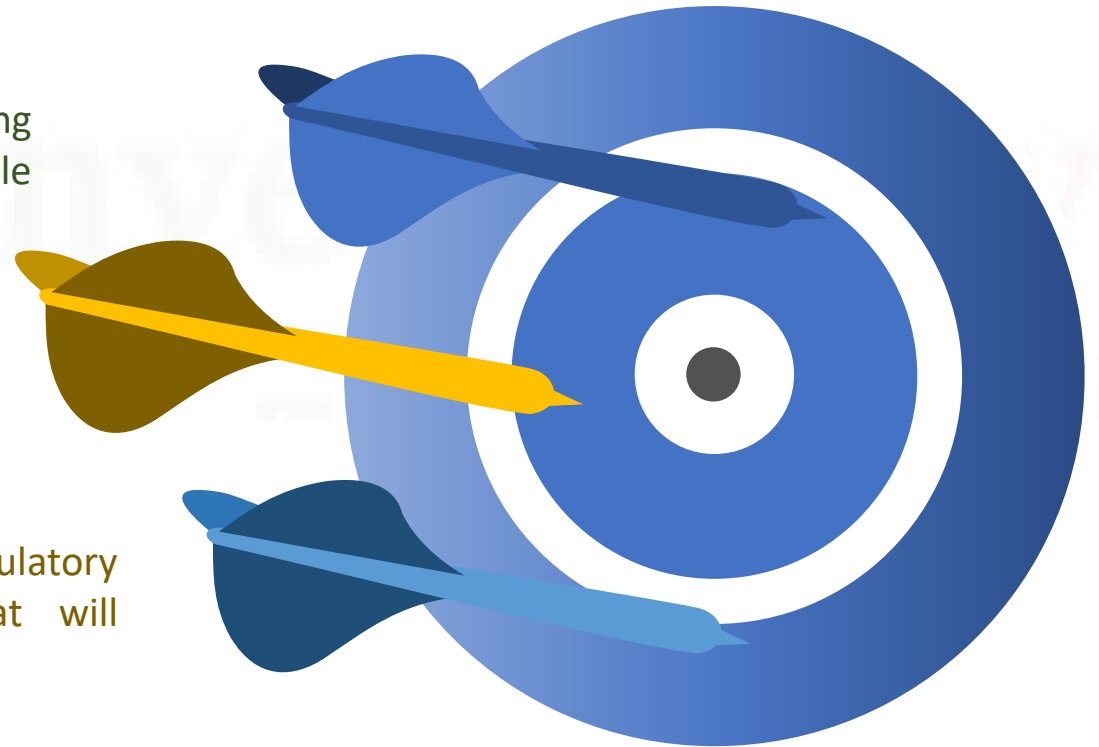
❑ Enhance the visibility of Jigawa State by creating greater awareness of the state as a viable investment location.



❑ Attract new private sector investments in key sectors and support the growth of existing investors



❑ Enable the development of a competitive regulatory environment, infrastructure and services that will support private sector investors/investments.



Reasons to Invest

AfCFTA and our
export free
zone - shared
international
border for easy
export

Recognised globally
as a producer of
hibiscus and sugar,
much of its
agricultural potential
is yet to be realised,
especially with regard
to dates and rice.

An enabling
environment for
investments: Ranked
2nd in Nigeria in the
World Bank Ease of
Doing Business
Report 2018 (current
report).

Our Pipeline

From 2015 to 2020:

- Expected investments (going through various processes): 55
- Actualised investments: 15
- Total direct jobs to be created: 67,500
- Total investment value: USD\$1.2Billion

InvestJigawa
...tune to the future

A group of people are gathered in a modern office or lounge area. In the foreground, a woman in a dark blue patterned dress and a man in a light blue traditional outfit are seen from behind. They are looking towards a large television screen on a white stand. To the right, a man in a dark suit is pointing at the screen, while other men in traditional white clothing and headwraps stand nearby. The room features large windows that offer a view of an outdoor area. The overall atmosphere is professional and formal.

Investment Offer Industrial Parks

Gagarawa Industrial Park

- **Overall size:** 242.04 Ha
- **Coordinates:** 12.4083⁰N, 9.5291⁰E
- **Type:** Multi-use industrial park to serve as a regional trade, logistics and distribution hub.
- **Accessibility** – Kano - Yobe corridor, Niger Republic and Kano-Nguru rail line
- **Target industries:** Diversified - Micro, Medium, Small and Large
- **Facilities:** Police Station, Fire Service Station, Banks, Restaurant, Power Transformer, Fuel Station, etc.
- **Infrastructure:** Water, 60x2MVA power station, Security, mobile network access.



Gagarawa Industrial Park – On the Offer

- Incentives and Concessions:
 - Free land
 - Tax holiday
- Customer Target Segments:
 - Jigawa state retail and wholesale traders.
 - Norther region retail and wholesale traders.
 - Sub-Saharan Africa wholesale traders.
 - International businesses.

CLUSTERS

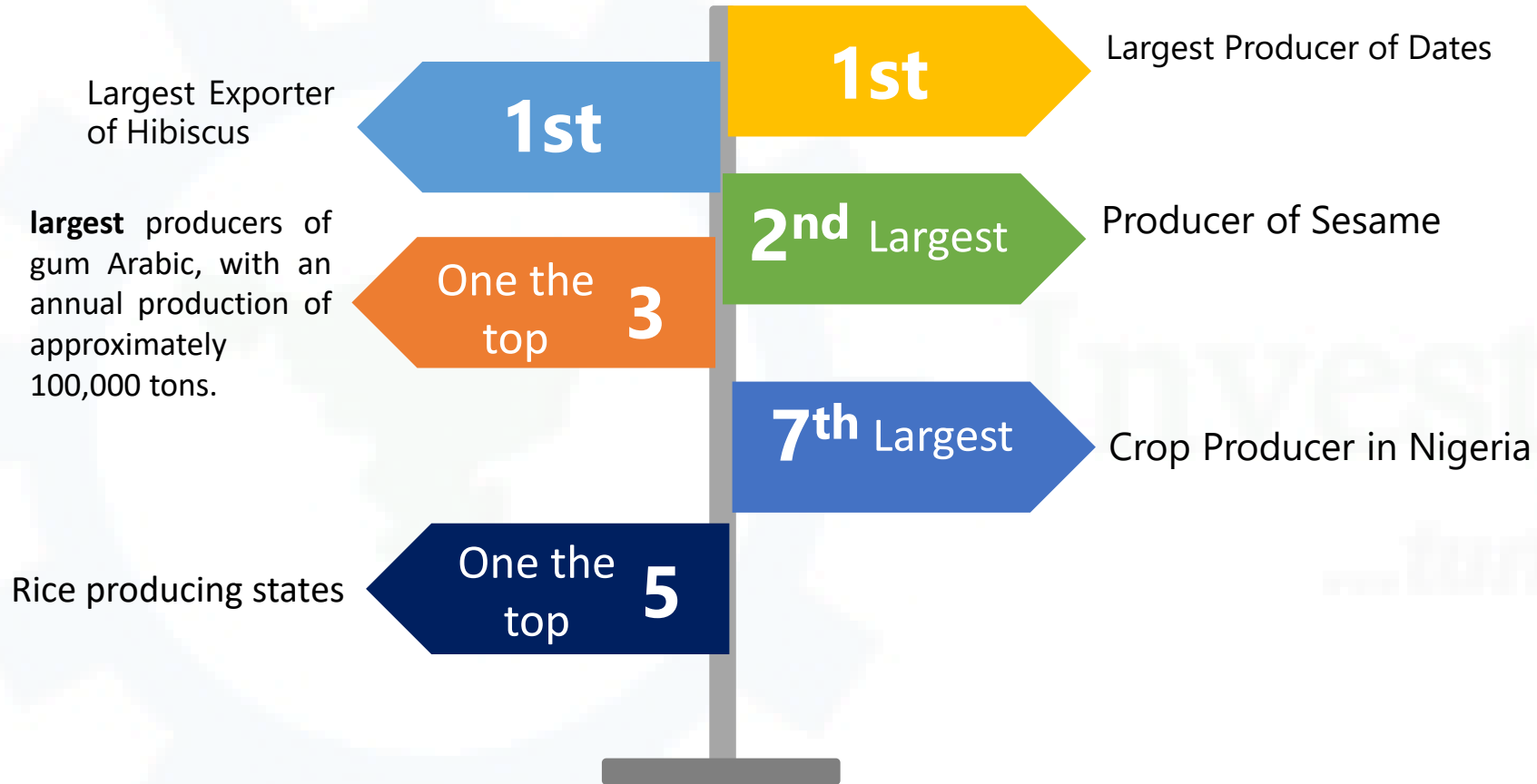
Industries	Number of Plots	Land size (Ha)
Micro	24	0.5 – 0.7
Small	16	1.0 – 1.25
Medium	11	2.5 – 2.7
Large	2	10.0

Maigatari Processing Zone

- **Description:**
- Located at Maigatari town, along the Nigeria-Niger border.
- Managed by the Jigawa State government.
- **One of the largest livestock markets** in sub-Saharan Africa. - put at about 3.06 million cattle, 5.6 million sheep, 6.6 million goats and 15.9 million poultry
- Easy access to Republic of the Niger and other landlocked countries in the West African subregion.
- **Facilities:** 11 Warehouses , Banking facilities, Hotel accommodation, Container terminal, Security services.
- **Businesses Currently on Location:** Fine Baby Garment Factory, Inter Product Link Limited, WACOT Limited, Jigawa Investment and Property Development Company and Obasanjo Farms Limited.
- **Incentives and Concessions:**
 - Tax waiver
 - Duty free



Agribusiness Spotlight



The agriculture & Agribusiness markets in Africa are established and, by 2025, are projected to grow an additional \$110bn. On average, food & beverages represented roughly a third of consumer spending in Africa in 2015, and preferences are shifting towards convenience, diversification and product quality.



Africa is a net food importer, projected to spend \$110bn on food imports by 2025, with a small domestic processing capacity. In 2015, the agricultural product processing ratio average was less than 20%. There is a push for import substitution across several nations

Maize

- Investing in the Jigawa maize sector remains an attractive option due to the enabling agriculture landscape, business environment, production capacity, and processing and trade opportunities.

OPPORTUNITY	VALUE CHAIN	ESTIMATED OPP. SIZE
Investment in Maize seed production	Primary Production, Trade & Distribution	\$ 5.1m
Investment in Maize Production	Production, Trade & Distribution	\$ 6.2
Investment in animals feed Production	Production & Distribution	\$ 5.3m broiler feed \$ 9m Layer feed

Rice



With Nigeria's substantial population, the demand for rice is significant and growing

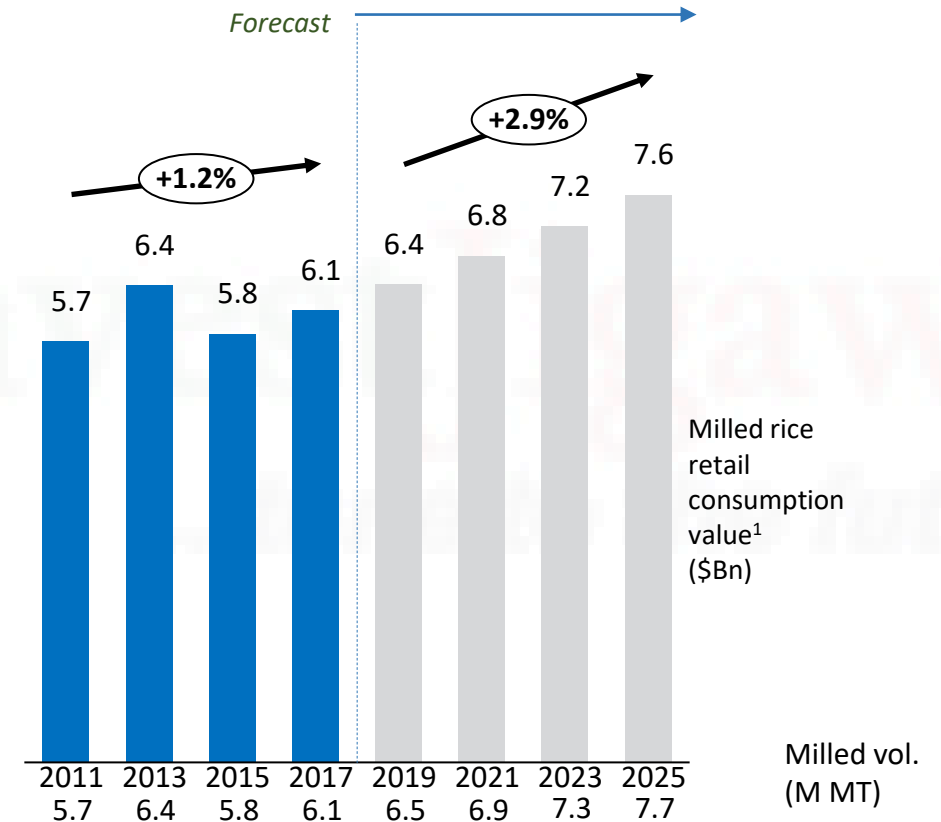
- Nigeria currently has a **per capita rice consumption of 33 kg** and **c.US \$5-6Bn demand domestically** – the **highest in Africa** and growing year on year
- **Rice consumption doubled from 2008 to 2017** reaching 6.3 million tons (t) in 2017



However, domestic rice production today is largely sub-scale and inefficient

- **Nigerian paddy rice production capacity doubled in the past decade**, growing at 10% p/a
- However, rice demand far exceeds domestic supply, with Nigeria being the **3rd largest importer in the world**, importing **2.2Mt of rice annually**, accounting for **36% of the domestic market consumption**

Growth in rice consumption in Nigeria



1. Rice market estimated top-down based on August 2017 retail prices; 35% of market is cottage milled rice retailed at \$838 per MT; 12% of market is commercially milled rice retailed at \$986 per MT; 53% of market is imports retailed at \$1096 per MT (derived from NGN 20,000 shelf price inclusive of tariffs)

Sources: OECD-FAO, Agricultural Outlook, 2016; GEMS4 market insights; World Bank; Expert interviews; Dalberg analysis

Due to current dependence on rice Jigawa has taken significant measures to grow the domestic Rice sector



While increasing participation from the private sector alongside the public sector

- **Dangote Group has invested over N500bn** in the construction of a processing mill in **Hadin, Jigawa state**. The integrated mill will process paddy from the **group's out-growers programme in the state**
- **Danmodi Foods – N1bn** for a Rice Processing Mill at **Kafin Hausa, Jigawa State**
- **Klysat Foods – N4bn** for a Rice Processing Mill in **Hadejia, Jigawa State**
- **Three Brothers – N8.7bn** for a Rice Processing Mill in **Hadejia, Jigawa State**
- **Jigawa Rice Mills- - N1.8bn** for a Rice Processing Mill in **Gujungu Taura, Jigawa State**



The import substitution opportunity is massive

- Locally milled rice has grown at of 9% p/a in the last decade and is expected to sustain this growth with increased private sector investment and the government's push toward increased local production and rice self-sufficiency
- With the demand for rice fueling a 2.2MT of rice imports annually, there is **an estimated US \$2Bn market opportunity to substitute imported rice with locally grown produce**

Tomato

- One of the leading producers of tomato in Nigeria.
- Potential capacity: 211,810 metric tonnes during dry season, 25,946 metric tonnes during wet season.
- Production cuts across the 13 LGAs with greater production from Masama and Guri LGA.
- **Tomato Paste Processing Plants:** For optimum capacity utilization of tomato produce a total number of 13 tomato paste processing plants are needed in Jigawa State. *(report on tomato cluster mapping in northern Nigeria by GEMS4 (2017)).
- **Investment in Commercial Production of tomatoes:** Presents huge investment opportunity. OLAM Nigeria Limited, through its subsidiary Caraway Africa Nigeria Ltd has already began commercial cultivation of tomatoes in Masama and Guri LGAs.

Other Opportunities



Sesame

One of the largest producers of sesame in Nigeria, produced 136,000 tonnes in 2019



Hibiscus

Approx 2,400 metric tonnes yearly



Renewable Energy

- A 1,000 MW proposed Jigawa Energy City (solar park)
- Nova Scotia Power Development Company (50 – 80MW of solar power).
- Oriental Renewable Solutions Limited (100MW of solar power and assembly of solar power modules).



Hospitality

Jigawa State is blessed with a host of tourist attraction and seeks to develop them into world class tourism sites.



Mining

There are 12 exploration licences 5 taken by off-takers, 1 needs further assessment, 6 available in granite, quartzite, silica, syenite.

Some Current Investments

1	Vynylon	Foot Wear Factory
2	GCC Vanguard	Granite Tiles Manufacturing
3	Majestic Farms Nigeria Ltd	Diary and Rice Mill
4	Danmodi Foods	Rice Mill
5	Klysat	Rice Mill
6	Jigawa Rice Mills-	Rice Mill
7	Three Brothers Rice Mills	Rice Mill
8	Wacot	Sesame Aggregation and Cleaning Plant
9	Jifatu	Food processing
10	Fine Baby Limited	Garment Factory
11	Malam Alu Farms	Tomato Green House
12	Al-Ihsan Frozen Foods-	Frozen Foods
13	Dutse Standard	School
14	Wacot	Sesame Aggregation and Cleaning Plant



Thank You!

InvestJigawa
...tune to the future

Contact Us

InvestJigawa

- Address: 2nd Floor Block A, New Secretariat, Dutse
- Website: www.investjigawa.gov.ng
- Email: info@investjigawa.gov.ng
- Phone numbers: 08034648850, 08167574342
- Twitter: @investjigawa
- Instagram: @investjigawa
- Facebook: www.facebook.com/investjigawa

Jigawa State Investment and Property Development Limited (for solid minerals investments)

<https://jsipdc.com/>

Ministry of Land, Housing, Urban Development and Regional Planning (for application for land and other land matters) <http://landministry.jg.gov.ng/>